



## Staffing | Training | Consulting

Unlike a lot of staffing firms, Terminus does not promise to be your one stop resource shop. We recognize that there is hundreds of specialized IT roles, and that no one firm can provide all of them equally well no matter - what they tell you. Therefore, we only focus on the two types of roles - the roles that we know best.

Quality resources are identified and delivered to you through an 8-step candidate selection process.

**Project/Program Managers-** The lifeblood of a project is a well-prepared and knowledgeable leader. We can help you locate a talented Project/Program Manager across many technology disciplines.

**SAP Consultants-** Regardless of where you are in the lifecycle of your SAP project, we can help you locate an affordable resource with the skills you need to ensure that your project succeeds. From project managers to functional consultants to ABAP to Basis, we've got you covered.

**Value Proposition-** Thanks to our lower-than-average cost overhead, we are able to maximize your dollars by putting them into the hands of the consultants. This enables us to attract better talent for the same investment, as you would make for a lesser quality resource through another agency.

**Safeguarding-** Even if you have just outsourced your entire project development effort, take an action today that will best position your company for success and hire a resource or two to work alongside the integrator. You already know that a key objective of any integrator is to get more business. Placing a resource in a key position to work alongside the integrator will save you considerably down the road. One position that we always recommend for you to consider is having your own Project Manager assigned to work alongside the integrator's project manager.

**Selection Process-** As our eight-step selection process moves from 1) Initial candidate screening; 2) Preliminary interviews; 3) Secondary interviews conducted by a domain coach; 4) Reference checks; 5) Client screening; 6) Client interviews; 7) An exhaustive 7-year criminal history check and finally; 8) A 10-panel drug screen, we strive to ensure that only the best candidates are chosen for your project.

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